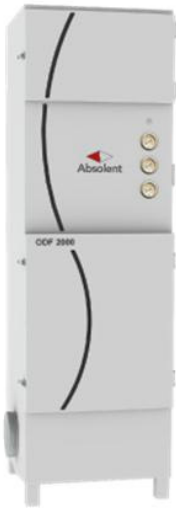


# QUOTE



**Attention: Andrew Clark  
TRW Fuji Valve Inc.**

**Quote #: AE-005322**

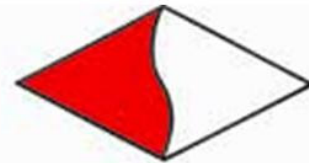
Quote by: **Ken Haga**

Email: [khaga@avanienvironmental.com](mailto:khaga@avanienvironmental.com)

October 29, 2012

Thank you for allowing Avani Environmental Intl., Inc. (Avani) the opportunity to share the Absolent Fiber Bed line of mist and smoke collectors. Since 2001, we have sold and installed over 6000 units within North America. Absolent focuses on life cycle cost, efficiencies and guaranteed performance. Fiber bed technology is completely different from the traditional technology known and used in the mist and smoke collector universe. This technology thrives are being "wet" and can handle all the tough applications most competitors walk away from.

Absolent has been designed and engineered to go two to five years before maintenance is required exhausting below .5 mg/m. Absolent was developed for high pressure, heat treat, cold heading, forging, and tough processes. If your not seeing the results you demand, Absolent is the right choice.



**Absolent Inc.**  
*Absolutely Clean Environment*

**avani**  
environmental

P.O. Box 848  
Youngsville, NC 27596  
Phone: 919-570-2862  
Fax: 919-570-2863  
[www.avanienvironmental.com](http://www.avanienvironmental.com)



**Quotation #AE-005322**

**Avani Environmental Intl., Inc.**  
**P.O. Box 848**  
**Youngsville, NC 27596**

Phone: 919-570-2862

Fax: 919-570-2863

**Quote #: AE-005322**  
 Quote by: **Ken Haga**

October 29, 2012

**Attention: Mr. Andrew Clark**  
[andrew.clark@trw.com](mailto:andrew.clark@trw.com)

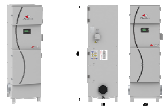

**TRW Fuji Valve Inc.**  
 Sevierville, TN 37876

Dear Andrew,

This is a similar approach to how you are handling things today.

There would be two (2) ODF-2000 models for the GSF machines (one-each). There would be an ODR-2000 for the COS and the GTP (one footprint), an additional ODR-2000 for the GHD/GSF, and finally the last ODR-2000 for the GTP (this would have additional capacity for an additional machine).

I have used the A-Smoke or ODR style units for the oil for the proper filtration efficiency.

Product Name	Product Description	Product Picture	Qty	Unit Price	Total Price
Absolent Models A-Mist 20 (ODF-2000)  (2) Mist Collectors for (2) GSF Machines	Continuous duty mist collector complete with 3HP centrifugal fan, coalescing fiber bed filter stage one, coalescing fiber bed filter stage two, final safety HEPA filter, digital differential pressure gauge, test ports, inlet plenum, mounting base, hinged access doors, positive sealing filter tracks, and drain FPT fitting for gravity drain.		2	\$6,187.00	\$12,374.00
Absolent Model A-Smoke 20 (ODR-2000)  (3) Mist Collectors for (1) COS & (1) GTP (1) GHD (1) GTP	Continuous duty oil smoke/mist collector complete with 3HP centrifugal fan, high-density coalescing fiber bed filter stage one, high-density coalescing fiber bed filter stage two, final safety HEPA filter, digital differential pressure gauge, test ports, inlet plenum, mounting base, hinged access doors, positive sealing filter tracks, and drain FPT fitting for gravity drain.  See attached for additional specifications.		3	\$11,246.00	\$33,738.00



**Grand Total:**  
  
**\$46,112.00**

**Freight Charges are Additional; FOB Mfg Sites to Job Site (Collect via Customer's Carrier)**

Name	Product Description	Quantity	Unit Price
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*Quotation is valid for thirty days (30 days) from date of issuance. Please review the qty, p/n, description, specifications, and utility requirements prior to placing an order.*

Custom Electrical Control Panel	Combination motor starter/disconnect.	LOT	Pricing upon Request
Ductwork, Labor, and P-trap	Ductwork, labor, and p-traps for coolant/oil draining and reclaim.	LOT	Pricing upon Request



Feel Free to Review the Avani Product Line: [CLICK HERE](#).



Feel Free to Learn about the Absolent Product Line: [CLICK HERE](#)

Sincerely,

**Ken Haga**  
**SE Territory Manager - Atlanta, GA Office**  
**Avani Environmental International, Inc.**  
 95 Cypress Drive  
 Youngsville, NC 27596  
 Office: 919.570.2862  
 Fax: 919.570.2863  
 Mobile: 919.971.1943  
 Email: [khaga@avanienvironmental.com](mailto:khaga@avanienvironmental.com)  
 Web Site: [www.avanienvironmental.com](http://www.avanienvironmental.com)

**Standard Terms and Conditions**

**General:**

- 1) The price does not include sales tax, duties, custom fees or any other cost associated with the sale or delivery of this product.
- 2) **PAYMENT TERMS: 25% deposit with new account and balance NET 30 Days (negotiable and dependent upon credit history – Remit Absolent orders to Avani Environmental Intl., Inc. P.O. Box 848 Youngsville, NC 27596.**
- 3) New customers or dealers must pay 35% down with Purchase Order(s).
- 4) Quotation price does not include actual shipping costs. If requested by Buyer, Avani can supply an estimated shipping cost(s).
- 5) There is a 20% restocking / cancellation fee for all Purchase Orders.
- 6) Not responsible for shipping and handling costs for Warranty issues/items.
- 7) Warranty only includes replacement parts not labor or any other cost associated with replacing warranty Items.
- 8) All Products are FOB: Manufacturer

**Installations:**

- 1) Price of installation does not include the following costs. Avani can quote these cost if need be but prices will be based upon a local contractor.
  - a. Electrical wiring, running wires, or anything associated with electrical work
  - b. Lifting equipment or any other heavy equipment required to install the equipment
  - c. Demolition work and cutting holes through concrete or metal.

**Demo Units:**

- 1) Available for up to 30 days.
- 2) Must pay for shipping to your facility and back to Avani's warehouse; if returning the product(s).
- 3) If there is filter media in the product all filter media must be paid for if the product(s) is returned.
- 4) If product is returned; the product must return in the same condition as when shipped from Avani's warehouse, if scratched or damaged additional charges will be applied.
- 5) To obtain a Demo unit. First, talk with an Avani representative for approval and availability. Second, send in a Purchase Order, just like you would be purchasing the unit, and put DEMO UNIT on the Purchase Order.
- 6) After the Demo trial period is over payment is due upon receipt of Invoice.

**Shipping and Delivery Time:**

- 1) Stock items will ship within 1 week; Non-Stock items will ship within 8-10 weeks. Custom Products could ship in 12-16 weeks. These times are estimates only and may be revised at anytime.
- 2) All standard stock products will be shipped from Avani's warehouse: Youngsville, NC 27596
- 3) Unless otherwise stated we ship items in the best way.
- 4) The delivery of the products will be ex-works: if requested by the Buyer, Avani will arrange delivery and insurance of the Products in transit at the Buyer's expense.
- 5) The Buyer is responsible for inspecting the Products immediately when they are delivered and must state upon delivery if the Product is damaged or has missing parts, if not the Products are acknowledged as being satisfactory quality and are not missing any parts.

Quotation is valid for thirty days (30 days) from date of issuance. Please review the qty, p/n, description, specifications, and utility requirements prior to placing an order.