QUOTE







Attention: Andrew Clark TRW Fuji Valve Inc.

Quote #: AE-005293

Prepared by: Ken Haga

Email: khaga@avanienvironmental.com

October 27, 2012

Thank you for allowing Avani Environmental Intl., Inc. (Avani) the opportunity to share the Absolent Fiber Bed line of mist and smoke collectors. Since 2001, we have sold and installed over 6000 units within North America. Absolent focuses on life cycle cost, efficiencies and guaranteed performance. Fiber bed technology is completely different from the traditional technology known and used in the mist and smoke collector universe. This technology thrives are being "wet" and can handle all the tough applications most competitors walk away from.

Absolent has been designed and engineered to go two to five years be-

fore maintenance is required exhausting below .5 mg/m. Absolent was developed for high pressure, heat treat, cold heading, forging, and tough processes. If your not seeing the results you demand, Absolent is the right choice.



P.O. Box 848
Youngsville, NC 27596
Phone: 919-570-2862
Fax: 919-570-2863
www.avanienvironmental.com







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Avani Environmental Intl., Inc. P.O. Box 848 Youngsville, NC 27596

Phone: 919-570-2862 Fax: 919-570-2863

Quote #: AE-005293 October 27, 2012 Quote by: Ken Haga

Attention: Andrew Clark,

andrew.clark@trw.com

TRW Fuji Valve Inc.

(OUC 630)

Sevierville, TN 37876

Dear Andrew,

Review quote below for (3) mist/smoke collection systems for					
Product Name	Product Description	Product Picture	Qty	Unit Price	Total Price
Absolent Model A-Mist 40TF 2,350CFM @ Maximum Saturation Water Based	Continuous duty coalescing fiber bed mist collection system c/w 5HP TEFC motor/centrifugal fan, coalescing fiber bed filters stage one, coalescing fiber bed filters stage two, final safety HEPA filters, digital pressure gauge, test ports, mounting legs, inlet plenum w/sloped		1	\$12,989.00	\$12,989.00
Machines for (2) Machines	bottom, FPT drain fitting, hinged serivce doors, and related components.	D			
(2) Absolent Models A-Smoke 40	Continuous duty coalescing fiber bed mist/smoke collection systems each c/w 10HP TEFC motor/centrifugal fan, coalescing fiber bed filter stage one,		2	\$24,633.00	\$49,266.00
2,350CFM @ Maximum Saturation	coalescing fiber bed filter stage two, final safety HEPA filter, digital pressure gauge, test ports, automatic pump back	About Acousting			
Oil Based Machines for (5) Machines	system w/float controls, custom electrical control panel, inlet plenum w/sloped bottom, FPT drain fitting, hinged serivce doors, and related components.	. 13			



Grand Total:

\$62,255.00

Freight costs are additional and not included w/proposal; FOB mfg locations to job site

Additional Product Ontions:

Additional Product Options.					
Name	Product Description	Quantity	Unit Price		
Pre-fabricated Ductwork	Pre-fabricated ductwork mounting kits w/clamps, branch transitions, and related components.	LOT	Pricing Upon Request		
Mechanical Installation	Mechanical installation c/w mounting of collectors, ductwork assembly, and connections to machines.	LOT	Pricing Upon Request		



Feel Free to Review the Avani Product Line: CLICK HERE.





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Feel Free to Learn about the Absolent Product Line: CLICK HERE

Sincerely,

Ken Haga SE Territory Manager Atlanta, GA Office Avani Environmental International, Inc. 95 Cypress Drive Youngsville, NC 27596

Office: 919.488.5198 Fax: 919.570.2863 Mobile: 919.971.1943

Email: khaga@avanienvironmental.com
Web Site: www.avanienvironmental.com

Project Timeline and Overview of Purchasing Terms

- Purchase order issuance.
- Approval drawings within 1-week after receipt of order.
- Drawing approval and customer issues a deposit to start work 35% of order.
- Fabrication starts.
- Delivery expectations:
 - o Mist collection system fabrication or delivery time 2-4 weeks (subject to inventory levels)
 - Hoods, ductwork, and related accessories allow 2-8 weeks ARO.
- Delivery acceptance of equipment.
- · Start of installation & assembly.
- Allowing 2-3 weeks of installation after delivery of equipment.
- System start-up, trouble shooting, debugging, and operational training included with system costs.
- Final balance due NET 30 days after date of delivery/acceptance terms negotiable.

Terms and Conditions

General:

- 1) Payment Terms: Noted in the body of the quote. All quoted prices and payments are in US dollars.
 - a. Customized products: 35% down with PO, 35% prior to shipment and 30% net 30.
 - b. International Orders: 40% down with PO, 40% prior to shipment and 20% net 30.
 - c. New Customers: 35% down with PO and 65% net 30.
- Quotation price does not include actual shipping costs. All products are shipped FOB from manufacturer. If requested by Buyer, Avani can supply an estimated shipping cost(s). The estimated shipping cost is only an estimate and actual charges can be different from estimated charges.
- 3) Late payments and any charges associated with the late payment begin incurring charges 30 days after standard payment terms are due.

Shipping and Delivery Time:

- 1) All products are FOB Manufacturer
- 2) Shipping times: Stock items 1 week, Non-stock items –8 weeks, Customized products –10 weeks. If deposits and/or signed drawings are required for specific job; shipping time begins after Avani has received these items.
- 3) Unless otherwise stated on the purchase order Avani will ship Best Way Prepay and Add.
- 4) All products that are shipped via Truck will be shipped with standard pallets and shipping material. If needed or requested by the buyer the product(s) can be completely crated for an additional cost.
- 5) The Buyer is responsible for inspecting the Product(s) immediately when they are delivered and must state upon delivery if the Product(s) is damaged or has missing parts. If not, the Product(s) are acknowledged as being complete and satisfactory.

Warranty and Return:

- All New Products come with a standard 1 year warranty. Other warranties and terms are available and must be approved by Avani personnel.
 - a. Warranty covers replacement parts for 1 year.
 - b. Does not cover labor or charges incurred for removing and installing new parts.
 - c. Not responsible for loss of use or downtime.
- 2) Returns product(s) must be approved by Avani before being sent back.
 - a. Must have RGA and Case # when the product(s) is shipped back.