QUOTE





Quote #: AE-009640-01



Email: esithes@avanienvironmental.com

September 2, 2014



Thank you for allowing Avani Environmental Intl., Inc. (Avani) the opportunity to share the Absolent Fiber Bed line of mist and smoke collectors. Since 2001, we have sold and installed over 6000 units within North America. Absolent focuses on life cycle cost, efficiencies and guaranteed performance. Fiber bed technology is completely different from the traditional technology known and used in the mist and smoke collector universe. This technology thrives are being "wet" and can handle all the tough applications most competitors walk away from.

Absolent has been designed and engineered to go two to five years be-

fore maintenance is required exhausting below .5 mg/m. Absolent was developed for high pressure, heat treat, cold heading, forging, and tough processes. If your not seeing the results you demand, Absolent is the right choice.













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Avani Environmental Intl., Inc. ® P.O. Box 848 Youngsville, NC 27596

Phone: 919-570-2862 Fax: 919-570-2863

Quote #: AE-009640-01

September 2, 2014

Quote by: Ed Sithes

Richard King

David Alvarez

david_alvarez2@fmi.com

Freeport - McMoran 897 Hawkins Blvd. El Paso, Texas 79915

Dear David,

Attn:

Please review quote below with items detailed in your set of specifications:

Product Name	Product Description	Product Picture	Quantity	Unit Price	Total Price
AB-A Smoke 40B (Basic) Mill Machines (4) Pinch Rolls Shear Milling Heads	Continuous duty coalescing fiber bed smoke & mist collection system c/w 10HP direct drive centrifugal fan, sound attenuated fan chamber, filtration includes coalescing fiber bed filter stage one, coalescing fiber bed filter stage two, final HEPA safety filter, digital differential pressure gauge, hinged access doors, inlet plenum w/mounting legs & sloped bottom, FPT drain outlet, fabricated with heavy-gauge steel, robotically welded and finished with a durable powder coat paint finish RAL 7035. Performance rated for 2,350CFM @ maximum saturation. Additional specifications are	Product Ficture	4	\$21,200.00	\$84,800.00
Floor Stand	attached Absolent A-Smoke40 Floor Stand		4	\$880.00	\$3,520.00
BM-8010 (2) Full Boom Extensions (2) Partial Boom Extensions	Extension Boom: 8"dia x 10' long. Entire boom is constructed from heavy gauge steel and powder coated. Boom comes complete with a 3' high base with wall mounted hooks, 8"dia outlet, flexible pipe and hose (attached to top side of boom), 8"dia fume arm bracket, reinforced support and section connection for longer boom options. ***Boom length does not include base length, average base length is 2 feet***		4	\$2,973.00	\$11,892.00
ARM-2030	8"dia x 10' Fume Arm (internal structure) Standing/Portable		4	\$1,144.00	\$4,576.00





QUOTE

Custom Fume Arm Aluminum Slotted Hood	Avani Custom Fume Arm Hood - 6" x 40" Overall Dimensions - 3.5" x 36" Fume Arm Slot - 8" connection	4	\$380.00	\$1,520.00
Ducting	Pre-fabricated galvanized ductwork complete with straight duct sections, adjustable sleeves, clamps with gaskets, branch transitions, elbows, bends, adapters, inline volume control dampers (as required), flexible hose & clamps (where required), mounting Gripple® hangers, and related accessories.	1	\$26,200.00	\$26,200.00
Duct Mounting Hardware	Includes plenums, gripple, and duct stands.	1	\$4,170.00	\$4,170.00
Avani Project Manager Supervise Installation	Project manager to see over local contractor installation. To ensure the system is installed by Avani design. Includes contractor to do cuts on milling machines and reinforce stands.	1	\$25,400.00	\$25,400.00
	Exclusions: electrical wiring, compressed air piping or drain plumbing (as required), concrete pad supply & installation (where required), utility upgrades where required by others, scissors lift or crane/equipment, offloading or storage, permits (where required), final roof sealant or wall flashing (where required), and services outside of scope shall be supplied by customer or others.			
avani environmental	Freight and transportation charges are additional and not included with our costs; FOB mfg. facility to the job site.		Grand Total:	\$162,078.00

Contractor to come in to do cut outs on milling machines and reinforce stands \$25,400

Sincerely, **Ed Sithes** President

Avani Environmental intl

Email: esithes@avanienvironmental.com

Phone: (919) 488-5191

Websites:

www.avanienvironmental.com www.weldingbooths.com www.miststop.com

Service-Disabled Veteran-Owned Small Business (SDVOSB)







Terms and Conditions

General:

- The price does not include sales tax, duties, custom fees or any other cost associated with the sale or delivery of this product.
- Payment Terms: 35% down/ 35% upon shipment/ 30 net 30All quoted prices and payments are in US dollars.
- 3) Quotation price does not include actual shipping costs. All products are shipped FOB from manufacturer. If requested by Buyer, Avani can supply an estimated shipping cost(s). The estimated shipping cost is only an estimate and actual charges can be different from estimated charges.
- 4) Late payments and any charges associated with the Late payment begin incurring charges 30 days after standard payment terms are due.
- 5) Avani Environmental standard installation crew is **quoted out** per day based on the above drawings and approvals. Any changes, modifications, downtime, or inability to perform our work above and beyond the control of Avani Environmental will charge an additional \$1,000 per work day (5 or more hours) per crew above what was initially quoted.

Shipping and Delivery Time:

- 1) All products are FOB Manufacturer
- 2) Shipping times: Stock items 1 week, Non-stock items –8-12 weeks, Customized products –12-16 weeks. If deposits and/or signed drawings are required for specific job; shipping time begins after Avani has received these items. These times are estimates only and may be revised at any time.
- 3) Unless otherwise stated on the purchase order Avani will ship Best Way Prepay and Add.
- 4) All products that are shipped via Truck will be shipped with standard pallets and shipping material. If needed or requested by the buyer the product(s) can be completely crated for an additional cost.
- 5) The Buyer is responsible for inspecting the Product(s) immediately when they are delivered and must state upon delivery if the Product(s) is damaged or has missing parts. If not, the Product(s) are acknowledged as being complete and satisfactory.

Warranty and Return:

- 1) All New Products come with a standard 1 year warranty. Other warranties and terms are available and must be approved by an Avani personnel.
 - a. Warranty covers replacement parts for 1 year.
 - b. Does not cover labor or charges incurred for removing and installing new parts.
 - c. Not responsible for loss of use or downtime.
- 2) Returns product(s) must be approved by Avani before being sent back.
- a. Must have an RGA and Case # when the product(s) is shipped back.