

## **Proposal to Industrial Air Quality**

### **For Sounpak® Silencers**

#### **1.0 Plans and Specifications**

The information examined by McGill AirSilence in preparing and offering this proposal and price was provided by Bob Venezia of Industrial Air Quality on 1 December 2009. The information consisted of:

- Telephoned bill of material.

No other documents were considered and therefore only those listed here would be part of a contract.

#### **2.0 Description of Products Offered**

##### **2.1 Sounpak® Silencers**

Quoted are silencers per the following schedule:

Qty = (1) CSF-HV-L44 30"

Qty = (1) CSF-HV-L44 28"

Silencers will be constructed with 16 gauge, solid galvanized steel outer shells and 22 gauge, perforated galvanized steel inner shells. The acoustic fill will be 1.55 pcf fiberglass. Silencers will have iron ring flanges tacked and bonded to both ends.

##### **2.2 Engineering Services**

McGill AirSilence will provide AutoCAD submittal drawings for approval by Industrial Air Quality prior to fabrication.

### **2.3 Exclusions**

In addition to the standard exclusions in section 2.0 of the Special Terms and Conditions of Sale, McGill AirSilence excludes the following:

- Nuts, Bolts, Gaskets
- Lifting lugs
- Special packing or loading
- Installation services
- Any other item not mentioned in this proposal

### **2.4 Shipment Schedule**

Preparation of submittal drawings will begin after receipt of an agreement signed by both parties. Shipment of silencers could begin approximately six weeks after receipt of submittal drawings approved by owner. The actual shipping schedule is subject to McGill's work-in-process at the time of release for production.

### **3.0 Price and Related Terms**

3.1 The total price for the Sounpak® Silencers described above and according to this proposal is: \$ 4301.00

3.2 The price excludes any freight costs. Shipment is FOB Origin. Industrial Air Quality would own the products in transit and file any freight claims.

Freight costs are Prepaid & Extra for products to be installed in the U.S. (McGill would pay the freight costs and add them to its invoices to Industrial Air Quality.)

3.3 The price excludes any sales, use, value added or other non-payroll taxes. Any such taxes assessed against McGill would be paid in full by Industrial Air Quality.

3.4 The price is firm for orders released for production (with approved submittal drawings) by 2 January 2010. Product released after this date are subject to the price escalation clause (Section 3.3) in the Special Terms and Conditions of Sale.

#### 4.0 Terms & Conditions of Sale

In addition to the special terms and conditions in this proposal related to specific products, enclosed is McGill's Special Terms and Conditions of Sale for Acoustical Products, which also apply. They cover: product qualifications, exclusions, price and payment and export.

Additionally, this proposal, at the stated price(s), is based solely on two other documents: Enclosed is McGill's Form of Agreement to serve as the primary contract document. Also enclosed is McGill's standard General Terms and Conditions of Sale that are appropriate for the scope of the work proposed.



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Jerry C. Schmelzer Jr. – Sales and Project Services

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2 December 2009

Date

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Attachments