



c/o BROWZ LLC
13997 S. Minuteman Dr., Suite 350
Draper, UT 84020

Gary S. Rivenes
Executive Vice President and Chief Operating Officer

October 5, 2011

Bob Venezia
Avani Environmental
95 Cypress Drive
Youngsville, NC 27596

Dear Bob Venezia:

One of Cloud Peak Energy's (CPE) fundamental objectives is to provide a safe and healthy working environment and ensure contractors comply with the minimum requirements of our contract terms and conditions. All contractors must successfully complete the program requirements in order to continue working at CPE sites and this function is coordinated by a third party verification company (BROWZ LLC). BROWZ will collect, verify and manage the documents.

In order to obtain certification, your company will be required to prove that it meets CPE's minimum mandatory compliance requirements by submitting a new survey and proof of compliance information including insurance certificates, licenses, business classifications, safety experience rates, training initiatives, quality information, environmental compliance and other business data. This consolidated and verified information will be used to determine if your company is compliant with the CPE Contractor Certification Program, thereby qualifying your company to work at any CPE site.

Contractors are requested to register with BROWZ for the Contractor Certification Program and submit all required compliance information, supporting documentation and fees directly to BROWZ for verification and processing no later than **30 days from the receipt of this letter**. Companies in a non-compliant state will be removed from the approved contractor list. This will affect your company's ability to do business with CPE. Cost of enrolling in the Certification Program is \$695, paid annually by the contractor and Internet registration instructions are provided on the following page. Should you require a paper survey, assistance with online registration or have any questions, please contact BROWZ Client Services at (888) 276-9952.

Your cooperation during this implementation period is appreciated.

Sincerely,

A handwritten signature in black ink that reads "Gary Rivenes".

Gary Rivenes

How to Register

To register with BROWZ, please follow the steps provided below.

1. Access the BROWZ website at: <https://www.browz.com/BrowzSystem/Register.aspx>.
2. On this web page, enter your designated **Key/Browz ID: 221DC** in the first box provided.
3. Enter your designated **Browz Code: 9A1D** in the second box provided.
4. Click the 'Submit' button.
5. Click on 'Begin Registration'.
6. Follow the instructions given.

During the registration process you will be prompted to create a unique Username and Password. Please remember this Username and Password, as it will be required to access your company's information in the future. If you require paper registration, please contact BROWZ.

For additional assistance, contact BROWZ Client Services at **(888) 276-9952**.

As a reminder, completed registration with BROWZ is due 30 days from receipt of this letter.

BROWZ will provide both our firms with a number of benefits, including:

1. Apply uniform standards to your areas of service offering, thus leveling the playing field for our suppliers. The intent is for those who meet the applicable requirements to be distinguished from those that cannot.
2. Ensure our suppliers fully understand all compliance requirements; and provide support to help you achieve and maintain full compliance.
3. Reduce the administrative burden for both our businesses with one qualification event and "as-needed" support to keep your information current.
4. Streamline the annual updates to your compliance information and help you complete them more efficiently.
5. Provide maximum visibility of your company's good standing within Cloud Peak Energy and to other BROWZ clients.
6. On an opt-in basis, provide limited contact and product/service offering information to other companies who utilize BROWZ's database.