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January 26, 2009

TRIDON/IDEAL CLAMPS

8100 Tridon Drive Smyrna, TN 37167

Attention: Mr. Rex Fayter

rfayter@ideal-tridonclamps.com

Proposal: #0806112.

Project Scope Scope of Work

- Provide and install pre-fabricate ductwork system complete with straight ductwork, branch transitions, elbows/bends, and connecting clamps (leak-proof liquid tight).
- Provide oil resistant flexible hose c/w hose clamps.
- Provide and install hanger brackets, threaded rod, beams clamps and related hardware.
- Wall penetrations (through steel clad wall) c/w flashing & sealant.
- Mount and assemble customer's existing mist collector, centrifugal fan, and related accessories (see DWG for additional details).
- Mount and assemble ductwork to machines back to mist collector, ductwork from collector outlet to fan inlet, ductwork from fan outlet to safety after-filter.
- Note: Ductwork materials, hoods, plenums, and related shall be galvanized (where able).
- Note: Customer to provide machine connections/adapters for connection of IAQ provided ductwork and flexible hose.
- Work shall be performed during normal work hours, weekdays, M-F, 7:00AM through 5:30PM (unless negotiated otherwise).
- Provide and install the following:
 - o Square to round for centrifugal fan discharge 21" x 31" x 22"D.
 - o Square to round for HEPA/DOP after-filter 22"D x 48"H x 72"D.
 - o Fabricate inlet plenum 59"W x 20.5"H x 22"D.
 - Fabricate mounting floor stand for customer's Micro-Air mist collector (existing) approximate dimensions: 36"W x 80"D x 30-36"H±.
 - One (1) flexible fan inlet isolation joint 30"D.
 - Provide one (1) set of six (6) rubber vibration isolation pads for ground mounted centrifugal fan.
 - One (1) heavy-duty inlet damper (mounted inside interior of inlet ductwork).
 - o Optional inline mounted fire damper (interior of inlet ductwork) 22"D.
 - o One (1) heavy-duty safety after-filter 2H x 3W (de-rated) w/DOP or HEPA filters.

Exclusions:

- Electrical wiring/controls.
- o Fire suppression (where required).
- o Permits (where required).
- Lift rental and or supply.
- Offloading/storage of equipment.
- Overtime or non-standard work hours.
- Work outside of project scope.



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Project Pricing

Line Item	Qty	Component/Labor Description	Price
1	LOT	Pre-fabricated ductwork kit c/w straight duct, branch transitions, square-to-round transitions, vibration isolation pads, flexible fan inlet connector, mounting stand for unit, inline damper, and related components.	\$26,912.00
2	LOT	Hangers/support materials for ductwork, sheet metal flashing, and related components.	\$900.00
3	1	Optional return air safety afterfilter HEPA or DOP filters (includes (4) pleated pre-filters, (4) HEPA or DOP filters, flanged inlet/outlet, hinged access doors, and differential pressure gauge). Recommended for your application due to bypass through Micro Air filter elements.	\$3,550.00
4	1	Installation labor to assemble system, ductwork, wall penetration w/flashing & sealant, related system accessories, and optional HEPA afterfilter housing. Excludes; electrical wiring, fire suppression system (as required), and services not related to base bid. Based on (4) days of work and (2) days with travel.	\$9,000.00
5	1	Freight charges are additional and not included; (FOB) mfg. facilities to job site prepay & add to invoice.	Additional
		Subtotal Project Costs w/Installation/Ductwork/Components	\$40,362.00
		Revised Project Costs w/Competitive Discount	<u>\$37,537.00</u>

Terms & Conditions

Standard Payment Terms: 1/3 with order, 1/3 at delivery, and final 1/3 upon completion.

Freight charges are additional; freight FOB manufacturing facilities to job site.

Sales taxes (where required) are additional, tax exemption requires a photocopy of state tax exemption certificate.

Allow 2-4 weeks for delivery for system/installation (after receipt of order).

Installation does not include lift rental and or electrical wiring (where required) supplied by customer or others.

Prepared by

Ken Haga SE Territory Manager Industrial Air Quality

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