



**DISTRIBUTOR PRICE LIST ~ CONFIDENTIAL**

Part Number	Model Number	Description	Net Price	Suggested List Price
<b>THERMAL &amp; MANUAL ACTUATION SYSTEMS</b>				
<b>THERMAL /MANUAL UNITS</b>				
15300		30T	Std. discount	\$ 64.00
15310		60T	Std. discount	106.00
15311		60T Long	Std. discount	106.00
15410		100T	Std. discount	190.00
15510		250T	Std. discount	280.00
15511		250MT	Std. discount	280.00
15610		500T	Std. discount	380.00
15711		1000MT	Std. discount	590.00
<b>THERMAL / MANUAL ACTUATION HEADS</b>				
20102		M/T Head, 158F/70C, horizontal pull, AL	Std. discount	30.00
20103		M/T Head, 158F/70C, vertical pull, AL	Std. discount	30.00
20104		M/T Head, 203F/95C, horizontal pull, AL	Std. discount	30.00
20105		M/T Head, 203F/95C, vertical pull, AL	Std. discount	30.00
20106		M/T Head, 254F/123C, horizontal pull, AL	Std. discount	30.00
20107		M/T Head, 254F/123C, vertical pull, AL	Std. discount	30.00
20112		M/T Head, 158F/70C, horizontal pull, BR	Std. discount	40.00
20113		M/T Head, 158F/70C, vertical pull, BR	Std. discount	40.00
20114		M/T Head, 203F/95C, horizontal pull, BR	Std. discount	40.00
20115		M/T Head, 203F/95C, vertical pull, BR	Std. discount	40.00
20116		M/T Head, 254F/123C, horizontal pull, BR	Std. discount	40.00
20117		M/T Head, 254F/123C, vertical pull, BR	Std. discount	40.00
<b>MANUAL PULL ACTUATION HEADS</b>				
14654		Manual head only, vertical pull, brass	Std. discount	40.00
14655		Manual head only, horizontal pull, brass	Std. discount	40.00
<b>FIXED SYSTEM COMPONENTS &amp; ACCESSORIES</b>				
14670		Thermal switch 257° F/125°C <small>(normally open - discharge notification)</small>	Std. discount	4.00
14680		Thermal switch 257° F/125°C <small>(normally closed - discharge notification)</small>	Std. discount	4.00
<b>GENERATOR BRACKETS</b>				
18001		30/60 SS	Std. discount	\$ 16.00
18005		100/250ME/250MT SS	Std. discount	36.00
18006		100/250ME/250MT SS – heavy duty	Std. discount	60.00
18010		250/500/1000ME/1000MT SS	Std. discount	48.00
18011		250/500/1000ME/1000MT SS – heavy duty	Std. discount	75.00



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Part Number	Model Number	Description	Net Price	Suggested List Price
<b>CABLE PULL ACTUTATION (3-4 week lead time)</b>				
14686	200 Series	Cable pull assembly, black T-handle, 200 °F 3ft	9.00	12.25
14689	200 Series	Cable pull assembly, black T-handle, 200 °F 6ft	11.30	15.25
14687	200 Series	Cable pull assembly, black T-handle, 200 °F 12ft	16.00	21.50
14688		Cable pull assembly, black T-handle, 200 °F 40ft	37.00	50.00
14682	300 Series	Cable pull assembly, red T-handle, 300 °F 3ft	49.00	66.00
14681	300 Series	Cable pull assembly, red T-handle, 300 °F 12ft	84.00	114.00
14667	300 Series	Cable pull assembly, red T-handle, 300 °F 40ft	173.00	235.00
14668	300 Series	Cable pull assembly, extender, 300 °F 12ft	52.00	70.00
14669	300 Series	Cable pull assembly, extender, 300 °F 40ft	160.00	216.00
14683		Weather resistant plastic wall mount cover box	14.00	19.00
14663		Cable tee pulley	84.00	110.00
14685		Oval sleeve SS (package of 10)	13.00	21.00
14664		Oval sleeve tin plated copper (package of 50)	13.00	21.00
14684		Steel 3" corner L-brackets (for 300 °F cables only)	1.75	2.35
14698		Recessed stainless steel open cup	32.00	43.20
<small>For use with 200°F rated cable pull systems (part 14686, 14687, 14688, or 14689)</small>				

<b>SIGNAGE</b>				
16050		Exit sign	\$ 13.00	19.00
16051		Entry warning sign	13.00	19.00
16052		Isolate switch sign	8.00	12.00
16053		Manual pull station sign	8.00	12.00
16054		Manual cable pull station sign	8.00	12.00

**ELECTRICAL ACTUATION SYSTEMS**

<b>ELECTRICALLY OPERATED UNITS</b>				
15100		30E	Std. discount	\$ 82.00
15110		60E	Std. discount	116.00
15111		60E Long	Std. discount	116.00
15120		100E	Std. discount	200.00
15130		250E	Std. discount	290.00
15530		250ME	Std. discount	290.00
15140		500E	Std. discount	390.00
15150		1000E	Std. discount	600.00
15550		1000ME	Std. discount	600.00
15160		1500E	Std. discount	800.00
15170		2500E	Std. discount	1050.00

<b>GENERATOR BRACKETS</b>				
18001		30/60 SS	Std. discount	\$ 16.00
18005		100/250ME/250MT SS	Std. discount	36.00
18006		100/250ME/250MT SS – heavy duty	Std. discount	60.00
18010		250/500/1000ME/1000MT SS	Std. discount	48.00
18011		250/500/1000ME/1000MT SS – heavy duty	Std. discount	75.00



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Part Number	Model Number	Description	Net Price	Suggested List Price
18015		1000/1500/2500 SS	Std.discount	76.00
18016		1000/1500/2500 SS – heavy duty	Std.discount	95.00
18275		1000/1500/2500 SS – 8” penetrator bracket 1-50 pcs.	675.00	1000.00

**ADAPTERS**

14640		Cable adaptor ¼ NPT to metric	Std.discount	\$ 16.00
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**MICELLANEOUS COMPONENTS**

14803		Protective disk, 48mm (30E/60E)	\$ 12.25	24.50
14804		Protective disk, 70mm (100E)	13.25	26.50
14805		Protective disk, 120mm (250E/500E)	13.50	26.50
14806		Protective disk RTV silicone	7.25	14.25

**CONVENTIONAL RELEASING PANELS & DEVICES**

**POTTER RELEASING CONTROL PANEL**

3006142	PFC-4410-RC	Releasing control panel – 4 alarm inputs & 2 supervisory, 4 out puts, programmable menu, UL 9 <sup>th</sup> Edition, red, Includes lock w/2 keys	\$ 625.00	1271.50
3006230	PFC4410RC	Replacement board for Potter Panel 4410RC	545.75	1091.50

**POTTER RELEASING CONTROL ACCESSORIES**

3005014	EPD	Ematch protection (required for all UL installations)	\$ 9.00	18.00
14590		Ematch testing	\$1.25	2.50
3006221	ARM-44	8 Form C relay board for PFC-4410-RC UL/ULC	170.00	340.00
5090155	PFC-TR	Bezel for semi flush mounting, red	67.00	147.25
3004725	ARM-2	DPDT relays (3); 1 <sup>st</sup> alarm, 2 <sup>nd</sup> alarm, discharge functions	60.00	120.00
3001002	RCDS	Releasing circuits disable switch (lockout)	55.00	110.00
3001000	ABT	Abort switch	70.00	140.00
5130092	BT-40	Battery (12V) 5.0 AH (order 2)	18.00	36.00
5130084	BT-80	Battery (12V) 8.0 AH (order 2)	26.00	52.00
5130090	BT-120	Battery (12V) 12.0 AH (order 2)	41.00	82.00
5130086	BT-180	Battery (12V) 18.0 AH (order 2)	56.00	112.00
5250075	PFC-Key	Replacement panel key (master)	3.00	6.00
3005012	3005012	EOL releasing circuit (replacements – panel comes w/2)	5.00	10.00

**POTTER SMOKE and HEAT DETECTORS**

1430011	PS-24	Photoelectric smoke detector (requires base)	\$ 35.00	69.25
1430012	PS-24H	Photoelectric smoke/heat combo (requires base)	44.00	87.25
1430014	SB-46	Base – 46mA, 6” base (PFC-4410RC)	6.00	11.50
1000140	CR-135	Combo rate of rise/fixed temp 135°F/57°C heat detector	11.50	22.25
1000141	CR-200	Combo rate of rise/fixed temp 200°F/93°C heat detector	11.50	22.25
1000142	CF-135	Fixed temperature 135°F/57°C heat detector	11.50	22.25
1000143	CF-200	Fixed temperature 200°F/93°C heat detector	11.50	22.25



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Part Number	Model Number	Description	Net Price	Suggested List Price
<b>POTTER PULL STATIONS</b>				
1000444	P32-BB	Surface mount back box	15.50	26.50
1000445	P32-DBB	Deep surface mount back Box	17.50	30.00
1000447	P32-1T	Single action, SPST, hex-key reset, red	20.00	39.25
1000476	P32-1T-LP	Dual action, SPST, hex-key reset, red	24.00	42.75
1000401	RMS-1T-WP	Single action, weatherproof, SPST, hex-key reset	70.00	138.50
<b>THERMOTECH HEAT DETECTORS</b>				
302-135	302-135	135 Temperature vertical mount	\$ 36.50	44.00
302-194	302-194	194 Temperature vertical mount	36.50	44.00
302 ET-135	302 ET-135	135 Temperature vertical mount, all weather, ½" conduit	38.25	46.00
302-ET-194	302-ET-194	194 Temperature vertical mount, all weather, ½" conduit	38.25	46.00
302-AW-135	302-AW-135	135 Temperature vertical mount, all weather	38.25	46.00
302-AW-194	302-AW-194	194 Temperature vertical mount, all weather	38.25	46.00
302-EPM-135	302-EPM-135	135 Temperature vertical mount, explosion proof	76.50	92.00
302-EPM-194	302-EPM-194	194 Temperature vertical mount, explosion proof	76.50	92.00
AP-P	AP-P	Adapter plates for models 302 and 302-AW detectors, plastic, white finish	8.25	10.00
<b>POTTER HORN/STROBE</b>				
4560060	SL-1224R	Selectable strobe indoor 12/24 VDC 6 settings, red	\$ 31.00	63.50
4560070	SH-1224R	Selectable horn/strobe 12/24 6 settings indoor, red	40.00	80.75
4890010	S-24WR	Strobe wall mount, red	34.00	51.75
4890011	S-24WW	Strobe wall mount, white	34.00	51.75
4890012	S-24PWR	Strobe wall mount, plain housing, red	34.00	51.75
4890050	S-24WR-WP	Strobe outdoor wall mount, w/backbox, red	53.00	79.50
4890030	HS-24WR	Horn/strobe wall mount, red	43.00	64.75
4890031	HS24WW	Horn/strobe wall mount, white	43.00	64.75
4890032	HS24PWR	Horn/strobe wall mount, plain housing, red	43.00	64.75
4890060	HS-24WR-WP	Horn/strobe outdoor wall mount w/backbox, red	65.00	97.75
4890061	HS-24WW-WP	Horn/strobe outdoor wall mount w/backbox, white	65.00	97.75
4890262	4890262	"Agent" bezel for the horn strobe	4.50	6.75



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Part Number	Model Number	Description	Net Price	Suggested List Price
<b>SMALL COMPACT CONTROL PANELS</b>				
<b>SOLO PANELS &amp; BATTERIES</b>				
14677		Stat-X SOLO, 110 VAC**	435.00	870.00
14678		Stat-X SOLO, 230 VAC**	435.00	870.00
14659		Nobel SOLO, 110 VAC **	435.00	870.00
14660		Nobel SOLO, 230 VAC**	435.00	870.00
14690		FPX106A Panel	285.00	570.00
14692		SOLO Ultra	540.00	1080.00
14679		Battery for Stat-X SOLO and Nobel SOLO** (see note)	30.00	60.00
14693		SOLO Sovereign V1 Requires a lithium 3V battery item #CR123A or CR123, please purchase locally due to hazardous shipment surcharges.	210.00	420.00
14697		SOLO Sovereign V2 Requires a lithium 3V battery item #CR123A or CR123, please purchase locally due to hazardous shipment surcharges.	210.00	420.00
<b>LINEAR HEAT DETECTION</b>				
<b>PROTECT-O-WIRE LINEAR HEAT DETECTION CABLE (minimum order \$100)</b>				
PHSC-155-EPC		Linear heat det. cable, type EPC 155°F / 68°C	\$ 1.95/ft	2.50/ft
PHSC-190-EPC		Linear heat det. cable, type EPC 190°F / 88°C	1.95/ft	2.50/ft
PHSC-220-EPC		Linear heat det. cable, type EPC 220°F / 105°C	1.95/ft	2.50/ft
PHSC-280-EPC		Linear heat det. cable, type EPC 280°F / 138°C	1.95/ft	2.50/ft
PHSC-356-EPC		Linear heat det. cable, type EPC 356°F / 180°C	2.05/ft	2.60/ft
PHSC-155-EPR		Linear heat det. cable, type EPR 155°F / 68°C	2.10/ft	2.70/ft
PHSC-190-EPR		Linear heat det. cable, type EPR 190°F / 88°C	2.10/ft	2.70/ft
PHSC-6893-TRI		LHD cable, dual temp. 155° - 200°F / 68°-93°C	2.19/ft	2.80/ft
PHSC-155-XCR		Linear heat det. cable, type XCR 155°F / 68°C	2.19/ft	2.80/ft
PHSC-190-XCR		Linear heat det. cable, type XCR 190°F / 88°C	2.19/ft	2.80/ft
PHSC-220-XCR		Linear heat det. cable, type XCR 220°F / 105°C	2.19/ft	2.80/ft
PHSC-280-XCR		Linear heat det. cable, type XCR 280°F / 138°C	2.19/ft	2.80/ft
PHSC-356-XCR		Linear heat det. cable, type XCR 356°F / 180°C	2.19/ft	2.80/ft
PHSC-135-XLT		Linear heat det. cable, type XLT 356°F / 180°C	2.05/ft	2.60/ft
<b>PROTECT-O-WIRE SPLICING CONNECTORS AND TERMINATION*</b>				
PWSC		Splicing connector, 2 Point (10/pk)	\$ 9.50	12.00
PWSC -3		Splicing connector, 3 Point (10/pk)	9.50	12.00
PWS		Splicing sleeves (10/pk)	9.50	12.00
PFL		Flexible leads (pair)	14.00	18.00
SR-502		Series jct box sealed strain relief connectors	7.00	9.00
SR-502N		Non-metallic strain relief connector	4.75	6.00
SFTS		SFTS sealant tape #2228	14.00	18.00
#35 blue		Splicing tape, blue	7.75	10.00
#35 red		Splicing tape, red	7.75	10.00



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Part Number	Model Number	Description	Net Price	Suggested List Price
#35 white		Splicing tape, white	7.75	10.00
33+		Splicing tape, black (low temp for freezer applications)	8.50	11.00
<b>PROTECT-O-WIRE GENERAL PURPOSE FASTENERS*</b>				
WAW-N		Clips, corner, nylon (white)	\$ .30	.60
WAW-P		Clips, polypropylene (clear)	.30	.60
OHS-1		Clips, line (use w/type EPR, EPC, EPN & TRI cable)	.40	.80
OHS-SS		Clips, 304 stainless steel w/ 1/4" hole (use w/all types)	1.50	2.00
BC-2		Beam clamp assembly (steel)	2.00	2.50
BC-3P		Beam clamp assembly (w/polypropylene clip)	2.25	3.00
BC-3N		Beam clamp assembly (w/nylon clip)	2.25	3.00
PDR		Drive rings	.25	.30
RMC-2		L-Bracket (rim type seal)	2.75	3.50
RMC-3		L-Bracket, stainless (rim type seal)	9.50	12.00
TR-5G		Insulated standoff	4.00	5.00
EMS-A-CO		Adhesive cable mount (requires Sikaflex adhesive)	1.15	1.50
PLT1S-CO		Cable Tie (for EMS-A-CO mounts)	.65	1.30
SIKAFLEX-291		Industrial Adhesive (for EMS-A-CO mounts)	25.00	32.00
<b>PROTECT-O-WIRE CABLE TRAY APPLICATIONS*</b>				
HPC-2		Mounting clip (ea.)	\$ 1.50	2.00
CC-2N		Mounting clip assembly	1.50	2.00
CC-2W		Mounting clip assembly	1.50	2.00
CC-10N		Mounting clip assembly	2.00	2.50
CC-10W		Mounting clip assembly	2.00	2.50
CC-10N-S		Mounting clip assembly w/screw and lock nut	2.25	3.00
CC-10W-S		Mounting clip assembly w/screw and lock nut	2.25	3.00
<b>PROTECT-O-WIRE SPRINKLER PIPE MOUNTING*</b>				
PM-3A		Series pipe straps (3/4" to 2" pipe)	\$ .75	.90
PM-3B		Series pipe straps (2 1/2" to 3 1/2" pipe)	1.00	1.20
PM-3C		Series pipe straps (4" to 6" pipe)	4.75	6.00
<b>PROTECT-O-WIRE WIRE INSTALLATION*</b>				
SU-15		Wire dispensing reel for coils	\$ 165.00	210.00
<b>SIGNAGE</b>				
16050		Exit sign	\$ 13.00	19.00
16051		Entry warning sign	13.00	19.00
16052		Isolate switch sign	8.00	12.00



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Part Number	Model Number	Description	Net Price	Suggested List Price
<b>MANUFACTURING &amp; PROCESSING EQUIPMENT PROTECTION</b>				
<b>CNC KITS with POTTER PANEL – NORTH AMERICA</b>				
<i>Please see "miscellaneous components" for protective covers on page 3.</i>				
17060		100E PACKAGE INCLUDES one each of: 3006142 Potter 4410RC panel, (2) of 5130084 12-V 8-AH batteries, 4560060 (SL-1224R) Potter alarm horn strobe, 4890262 "Agent" bezel for the horn strobe, 1000655 fire suppression manual release, 3001002 releasing circuits disable switch, 3004725 ARM-2 Potter relay module, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18005 bracket, 14640 cable adaptor, 3005014 EPD, 15120 100E Stat-X generator	\$ 1100.00	\$1625.00
17065		250E PACKAGE INCLUDES one each of: 3006142 Potter 4410RC panel, (2) of 5130084 12-V 8-AH batteries, 4560060 (SL-1224R) Potter alarm horn strobe, 4890262 "Agent" bezel for the horn strobe, 1000655 fire suppression manual release, 3001002 releasing circuits disable switch, 3004725 ARM-2 Potter relay module, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18010 bracket, 14640 cable adaptor, 3005014 EPD, 15130 250E Stat-X generator	1175.00	1725.00
17070		500E PACKAGE INCLUDES one each of: 3006142 Potter 4410RC panel, (2) of 5130084 12-V 8-AH batteries, 4560060 (SL-1224R) Potter alarm horn strobe, 4890262 "Agent" bezel for the horn strobe, 1000655 fire suppression manual release, 3001002 releasing circuits disable switch, 3004725 ARM-2 Potter relay module, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18010 bracket, 14640 cable adaptor, 3005014 EPD, 15140 500E Stat-X generator	1250.00	1850.00
<b>CNC KITS WITH SOLO PANEL – NORTH AMERICA</b>				
<i>Please see "miscellaneous components" for protective covers on page 3.</i>				
17005	110VAC	100E PACKAGE INCLUDES one each of: 14677 solo panel 110 VAC, 14679 battery, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18005 bracket, 14640 cable adaptor, 15120 100E Stat-X generator	\$ 685.00	\$ 1013.00
17010	110VAC	250E PACKAGE INCLUDES one each of: 14677 solo panel 110 VAC, 14679 battery, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18010 bracket, 14640 cable adaptor, 15130 250E Stat-X generator	760.00	1115.00
17015	110VAC	500E PACKAGE INCLUDES one each of: 14677 solo panel 110 VAC, 14679 battery, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18010 bracket, 14640 cable adaptor, 15140 500E Stat-X generator	820.00	1215.00
<b>CNC KITS WITH SOLO PANEL – INTERNATIONAL</b>				
<i>Please see "miscellaneous components" for protective covers on page 3.</i>				
17020	230VAC	100E PACKAGE INCLUDES one each of: 14678 solo panel 230 VAC, 14679 battery, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18005 bracket, 14640 cable adaptor, 15120 100E Stat-X generator	\$ 670.00	\$988.00



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Part Number	Model Number	Description	Net Price	Suggested List Price
17025	230VAC	250E PACKAGE INCLUDES one each of: 14678 solo panel 230 VAC, 14679 battery, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18010 bracket, 14640 cable adaptor, 15130 250E Stat-X generator	750.00	1090.00
17030	230VAC	500E PACKAGE INCLUDES one each of: 14678 solo panel 230 VAC, 14679 battery, PHSC-155-XCR linear heat det. cable 154.4°F/68°C – 7 feet, 18010 bracket, 14640 cable adaptor, 15140 500E Stat-X generator	810.00	1190.00

**MOTOR VEHICLE & ENGINE SPACE PROTECTION**

**BUS FIRE SUPPRESSION SYSTEMS**

**CONTROL & OPERATOR PANELS**

HFSS-31500	BFSS primary panel w/pigtails	\$ 515.20	1030.50
HFSS-31501	BFSS operator display panel w/pigtails	166.40	333.00

**PANEL & POWER HARNESSSES**

HFSS-31500-10	Panel harness (M x M connectors, two 4 pin connectors each end, 10')	71.75	143.50
HFSS-31502-25	Panel harness (M x M connectors, two 4 pin connectors each end, 25')	116.50	233.00
HFSS-31502-50	Panel harness (M x M connectors, two 4 pin connectors each end, 50')	190.75	381.50
HFSS-31503	Generator terminal connector	22.00	44.00
HFSS-31504	Generator series connector	29.75	59.50
HFSS-31505	End of line module	99.00	197.50

**DETECTION COMPONENTS**

Various	Linear heat detection cable	see page 4	
HFSS-31506	Detection wire adaptor module	132.75	265.50
HFSS-31507-03	3' Extension	29.25	58.50
HFSS-31507-05	Two wire harness extension actuation 5' keyed	36.75	73.50
HFSS-31507-06	6' Extension	48.00	96.00
HFSS-31507-12	12' Extension	63.00	126.00
HFSS-31508	Power harness 75'	79.75	159.50
HFSS-31511	Two wire harness extension det. -5' keyed	32.75	73.50
HFSS-31511-03	3' Extension	29.25	58.50
HFSS-31511-06	6' Extension	40.50	81.00
HFSS-31511-12	12' Extension	63.00	126.00
HFSS-31511-25	25' Extension		
HFSS-31512	Panel harness extension	69.50	139.00
HFSS-31512-09	9' Extension	84.25	168.50
HFSS-31512-10	10' Extension	84.25	168.50
HFSS-31512-15	15' Extension	99.00	198.00
HFSS-31512-25	25' Extension	105.00	210.00





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Part Number	Model Number	Description	Net Price	Suggested List Price
<b>ACCESSORIES</b>				
HFSS-31509		Auxiliary circuit (i.e. engine, fan shut down) 5' harness w/relay 2 wire "C" keyed	32.00	64.00
HFSS-31510		Auxiliary circuit (i.e. engine, fan shut down) 5' harness w/relay 2 wire	34.00	68.00
HFSS-31515		Detection EOL resistor cap for terminating unused zone @ panel harness end	9.25	18.50
HFSS-31516		Detection EOL resistor cap for terminating unused zone @ panel harness end	9.25	18.50

**STAT-X FIRST RESPONDER®**

<b>STAT-X FIRST RESPONDERS &amp; ACCESSORIES</b>				
15001		Stat-X First Responder® 500 (4-pack) 1-49 cases	\$ 390.00	\$ 600.00
		Stat-X First Responder® 500 (4-pack) 50-99 cases	375.00	575.00
		Stat-X First Responder® 500 (4-pack) 100-149 cases	355.00	550.00
		Stat-X First Responder® 500 (4-pack) 150+ cases	325.00	500.00
15025		Case, yellow for two (2) units with Stat-X label Stat-X First Responders are shipped separately, not in the case. The foam in the case is normally not pre-cut.	78.50	157.00
15035		Case, yellow for single unit with Stat-X label Stat-X First Responders are shipped separately, not in the case. The foam in the case is normally not pre-cut.	63.00	126.00
15090		Vehicle sticker, 9" x 4" reflective Stat-X First Responder	4.00	8.00
19063		Stat-X First Responder training video	25.00	50.00

**MARKETING MATERIALS & APPAREL**

<b>BROCHURES, PRESENTATIONS &amp; PROMOTIONAL ITEMS</b>				
19090		Your <i>Choice</i> for Special Hazard brochure (set of 25)	6.50	--
19052		Stat-X First Responder® tri-fold brochure (set of 25)	5.00	--
19062		Company tri-fold (set of 25)	5.00	--
19200		Sales presentation guide	2.50	--
19051		Marketing pocket folder (set of 10)	10.00	--
19061		Overview DVD	2.50	--
19060		Distributor Resource Manual	55.00	--
19064		Distributor Resources CD	2.50	--
19070		3" x 4" Post-it notes (set of 5)	2.50	--
19100		Men's Nike DRI-Fit Sport shirt, black with Stat-X logo left crest (XL – 4XL; LT – 4XLT)	35.00	--

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**Fireaway Inc.**  
5852 Baker Road, Minnetonka, MN 55345 U.S.A.  
Tel: 952-935-9745      orders@statx.com

P/N: 19087.4 Price List • Effective Date 01/01/2014



**DISTRIBUTOR PRICE LIST ~ CONFIDENTIAL**

Part Number	Model Number	Description	Net Price	Suggested List Price
19261		Men's Fleece Full Zip Lined Jacket with Stat-X logo left crest (S – 5XL; LT – 5XLT)	55.00	-
19263		Ladies Fleece Full Zip Lined Jacket with Stat-X logo left crest (XS-3XL)	55.00	-
19444		Notebook 7" x 10"	13.00	
19445		White cotton twill cap with Stat-X logo	12.00	
<b>VERTICAL MARKET BROCHURES</b>				
19054		Rolling Stock fire protection brochure (set of 25)	6.50	--
19055		Power Utility (set of 25)	6.50	--
19056		Wind Turbine (set of 25)	6.50	--
19057		Marine & Offshore (set of 25)	6.50	--
19058		Mining & Tunnel (set of 25)	6.50	--
19059		CNC Machine Tool (set of 25)	6.50	--
<b>PRODUCT SAMPLE CASE AND SUGGESTED CONTENTS</b>				
15015		Case w/Stat-X sticker & custom cut foam	\$150.00	--
14904		Stat-X 100E, inert	45.00	--
14905		Stat-X 100T, inert	45.00	--
18005		Bracket, size 100	18.00	--
20125		Manual/thermal head, AL inert	10.00	--
20126		Manual/thermal head, BR, inert	15.00	--
14925		Stat-X First Responder®, inert	40.00	--
<b>INERTS</b>				
14900		30E, inert	\$22.00	--
14901		30T, inert	22.00	--
14902		60E, inert	25.00	--
14915		60E Long, inert	25.00	--
14903		60T, inert	25.00	--
14916		60MT, inert	25.00	--
14904		100E, inert	45.00	--
14905		100T, inert	45.00	--
14906		250E, inert	60.00	--
14930		250ME, inert	60.00	--
14907		250T, inert	60.00	--
14917		250MT, inert	60.00	--
14908		500E, inert	75.00	--
14909		500T, inert	75.00	--
14910		1000E, inert	115.00	--
14931		1000ME, inert	115.00	--
14932		1000MT, inert	115.00	--
14911		1500E, inert	145.00	--
14912		2500E, inert	160.00	--
20125		Head, thermal/manual, aluminum, inert	10.00	--
20126		Head, thermal/manual, brass, inert	15.00	--



**DISTRIBUTOR PRICE LIST ~ CONFIDENTIAL**

Part Number	Model Number	Description	Net Price	Suggested List Price
14925		Stat-X First Responder® 500, inert	40.00	--



## DISTRIBUTOR PRICE LIST ~ CONFIDENTIAL

### TERM OF SALE

All purchase orders should be sent to: [orders@statx.com](mailto:orders@statx.com) or faxed to 952-935-9757. Please send a completed purchase order including the complete shipping address (no post office boxes), shipping service type (ground, overnight, overnight priority, 2-day, ocean, air, etc.), part number, or any special requests on your purchase order. If you have an in-hands date, please note "product needs to arrive on or before (date)" and we will do our best to accommodate your request. We will use our preferred freight forwarder on international shipments as they are familiar with the intricacies of shipping our products. See distributor resource manual, section "placing an order" and authorized distributor contract for detailed terms, shipping, and freight information.

All prices are US Dollars and free carrier (FCA) factory Minnetonka, MN, USA. Fireaway Inc. reserves the right to change prices at any time without notice. However, we will honor pricing on existing quotations within the stated quotation validity period. Prices do not include state and local, use, sales and other taxes and duties, which are the customer's responsibility. Stat-X products are manufactured in the USA and sold world-wide exclusively by Fireaway Inc. and its authorized distributors.

### Warranty

Fireaway represents that its manufactured products are free from defects in materials and workmanship, and it will repair or replace any product or part thereof which proves to be defective in workmanship or material for a period of: eighteen (18) months on generators and twelve (12) months on the Stat-X First Responder® from date of shipment from our factory unless described otherwise herein.

Defective units should be returned prepaid to the factory at:

Fireaway Inc.  
Attn: Returns  
5852 Baker Road  
Minnetonka, MN 55345

Fireaway will repair or replace and return shipping prepaid. Return or repair shall be the purchaser's sole remedy for defect.

### Warranty Claims

Products are under warranty for a period of time listed in the distributor agreement. Warranty claims should be directed to customer service at headquarters.

### Receiving Goods and Loss/Damage Claims

Upon receipt of goods, please do a visual inspection of the package for damage. If the package or shrink wrap has been altered, opened, or damaged do not open, please advise the shipper immediately (upon delivery, if possible.) If shipment is intact, open, and verify the quantity against the packing list.

Claims for short shipment or product not received must be submitted to Fireaway within ten (10) days of receipt.

### Limitations of Liability

This warranty does not cover equipment damaged during shipment or by misuse, accident, or negligence, or which has been repaired or alters by others. Fireaway shall not in any circumstance be liable for special or consequential damages such as, but not limited to, damage or loss of property or equipment, loss of profits or revenue, cost of capital, cost of purchased or replaced goods, or claims by customers of the original purchaser. Remedies set forth herein to the original purchaser and all others shall not exceed the price of the equipment supplied. This warranty is exclusively and expressly in lieu of all other warranties whether expressed or implied, including warranty for merchantability or fitness.

### Purchased Vendor Products for Resale

Fireaway Inc. does not warranty products that are not manufactured by or in its Minnetonka MN or Minden LA facilities but assigns to its distributor, to the extent possible, any warranty offered by the manufacture of such product. We will in turn pass along their warranty to you. Below is a list of parts we supply from vendors and their basic warranty period. This list is subject to change without notice and may not be inclusive.

<u>Affected Vendor</u>	<u>Product Line</u>	<u>Vendor Warranty</u>
Potter Electrical Signal Co. product	Potter releasing panels and accessories	1, 1 1/2, 3 or 5 years depending on
Nobel Fire Systems	Solo panels and accessories	12 months
Protectowire Company, Inc.	LHD and installations accessories	12 months
HyTec International, Inc.	Bus/engine space fire detection & control	2 years

### Lead Times

Standard production is 30 days. Production begins upon 30% down. For distributors with net 30 terms, production begins immediately.

### Returned Goods

Returns are accepted for merchandise (not including generators) which is in the original box with unbroken manufacturer seal. Credit, less a 25% restocking, will be issued upon receipt and inspection.

Revised 02/17/2014

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### Fireaway Inc.

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